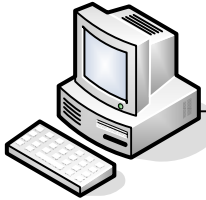


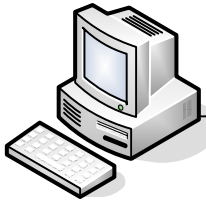
360° Networking

Opening up your Networking Possibilities
by Howard Hale

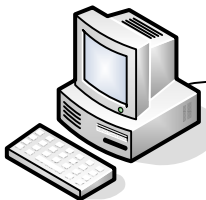
Computer Based Networking



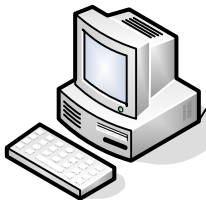
Post your business online
<http://seattle.craigslist.org/>



Linked In networking
<http://www.linkedin.com/>

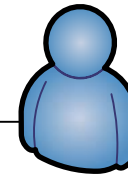


Create a Blog
<http://www.blogger.com/start>

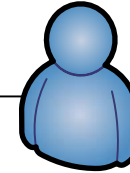


Create a signature file
<http://www.plaxo.com/products>

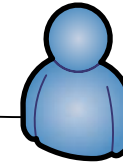
One on One Networking



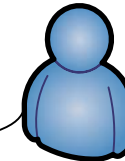
Free Networking Events
<http://seattletimes.nwsourc.com/news/business/calendar/>



BNI
<http://www.bninw.com>

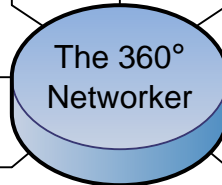


Pass out your cards more often



Give customer better service

Are you a 360° Networker?



"Your networking score is the sum total of those long-term relationships where both parties in each relationship are significantly adding value to each other become better as people."
by Rajesh Setty

